

Arielle Newman

2942 W 11770 S South Jordan, UT 84095 • (801) 819-3795 • arielle.badger.newman@gmail.com

Work Experience

- GRADUATE RESEARCH ASSISTANT** — TOBIAS HOFMANN— UNIVERSITY OF UTAH SEPT 2014-MAY 2015
- Research and code documents for research project on European trade disputes
 - Research and code documents for research project on WTO trade disputes
- RESEARCH ANALYST**—SORENSEN GLOBAL IMPACT INVESTING CENTER— SALT LAKE CITY UTA MAY-OCT 2014
- Conduct due diligence on domestic and international companies to determine viability
 - Create investment memos for the venture fund committee
 - Underwent intense financial and business training to be able to accurately analyze corporations for viability
- TEACHING ASSISTANT** — DEPARTMENT OF POLITICAL SCIENCE— UNIVERSITY OF UTAH SEPT 2013-
- Grade papers and tests for various professors in the department
 - Substitute teach and guest lecture as necessary
- RESEARCH CONSULTANT** — PRO PERU— CUZCO PERU AND SALT LAKE CITY JAN-MAY 2014
- Conducted research with Eccles School of Business at University of Utah from Jan-May on cheese cooperatives
 - Consulting trip to Peru to create a cheese cooperative for the women in Occoruru, Peru
 - Created surveys for all participants to measure level of interest and initial level of economic investment
 - Created business plan for cheese cooperative along with lactose expert in Peruvian government
- OWNER-OPERATOR AND PRESIDENT**— SAFESPLASH UTAH— SALT LAKE CITY AND SANDY UTAH MAY 2013-
- Own and operate two swim schools in Utah
 - In charge of instruction, marketing, human resources, and management
 - Grew from 0-250 families serviced in one year
 - Opened a non-profit to help promote water safety awareness, National Drowning Prevention Alliance of Utah
- RESEARCH ASSOCIATE-** LASSANDE CENTER FOR ENTREPRENEURSHIP— SALT LAKE CITY SEP 2013-
- Worked for Opportunity International creating a micro-finance program for education in Ghana
 - Created a competitive landscape of all actors in the education and micro-finance sector
 - Consulted for U Play Piano creating a business plan to monetize learn to play piano software
 - Helped U Play earn the first \$25,000 in seed money to begin funding the project
- RESEARCH CONSULTANT** — PRO PERU— CUZCO PERU AND SALT LAKE CITY JAN-MAY 2013
- Conducted research with Eccles School of Business at University of Utah from Jan-May on distribution channels
 - Consulting trip to Peru to create a business plan for Pro-Peru's water filtration project May 2013
 - Created a comprehensive business plan on how to scale program and monetize it for Pro-Peru
- RESEARCH CONSULTANT** — ASOCIACION DEL DESARROLLO INTEGRAL— MONTEVERDE, COSTA RICA SPRING 2013
- Conducted research with Public Administration Program at University of Utah
 - Consulting trip to Monteverde to create a business plan for ADI's cooperative farmers market
 - Created a final business plan to help ADI create a cooperative to sell vegetables
- INTERN** — PARSONS BEHLE & LATIMER LAW CORPORATION— UTAH JAN 2013-MAR 2013
- Governmental relations intern, lobbying the Utah legislature on behalf of various clients
 - Created daily briefs on legislative matters for the firm's clients
- GRADUATE RESEARCH ASSISTANT**—THE CENTER FOR PUBLIC POLICY—UNIVERSITY OF UTAH AUG 2012-MAY 2013
- Research and data analysis on various projects with the Utah Center for Public Policy
 - Published paper, "Credit Rating 101" Comparing the State of Utah to other Western states' credit ratings
 - Used quantitative and quantitative research methods to conduct consulting projects with the University
 - Created, conducted, and analyzed surveys in the PAC 12 economic impact of Utah and disabled workers of Utah
- INTERN** — BEN MCADAMS FOR SALT LAKE COUNTY MAYOR CAMPAIGN— UTAH AUG 2012-NOV 2012
- Interned on communications/PR staff for campaign writing press releases, blogs, and doing research
- INTERN**— U.S. AIRFORCE — HILL AIRFORCE BASE, UTAH MAY 2012- AUG 2012

Arielle Newman

2942 W 11770 S South Jordan, UT 84095 • (801) 819-3795 • arielle.badger.newman@gmail.com

- Worked with the F-16 Group on various administrative tasks
- Worked with Air Force Foreign Liaisons

ECONOMIC ANALYST — INVESTINGNETWORKS.COM OCT 2011-JUN 2012

- Research economic reports and forecasts to analyze trends in currency exchange and make briefs on EUR/USD
- Helped determine currency trades for the day based on economic forecast created the night previous

RESEARCH ASSISTANT — THE WOMANSTATS PROJECT — BRIGHAM YOUNG UNIVERSITY JAN 2010-DEC 2011

- Research and code documents for the Project, the largest database in the world on the status of women
- Helped research for the published book "Sex & World Peace" by Dr. Valerie Hudson
- Created the Property Rights scale ranking all countries on level of property rights for women
- Published paper at the Women in the Mountains Conference at UVU on Property Rights 2011

CO-AUTHOR OF "THE CITIZEN DIPLOMAT" — AUTHOR DR CORY LEONARD JAN 2010-JAN 2011

- Wrote 17 chapters on various topics about American foreign policy
- Researched and created briefs for Dr. Leonard to continue writing new chapters

INTERN — FOREIGN AFFAIRS COMMITTEE EUROPEAN PARLIAMENT — BRUSSELS, BELGIUM AUG-DEC 2008

- Assistant for head advisor on foreign affairs for the European Greens/EFA Party
- Produced biweekly newsletters for party members and advisors: Balkans Enlargement; Caucus Affairs
- Assisted in drafting and researching for Parliament resolutions submitted by Green Party members

Academics

PHD IN POLITICAL SCIENCE — UNIVERSITY OF UTAH 2013-

- 3.85 GPA, ABD student
- Dissertation on the relationship of entrepreneurship and political stability
- Major field of international relations and minor field in comparative political economy
- Courses in the field of international law, international political economy, comparative political economy, business and entrepreneurship
- Publication in Western Political Science Association on Bond Rating in Utah

MASTERS OF INTERNATIONAL AFFAIRS AND GLOBAL ENTERPRISE — UNIVERSITY OF UTAH 2012- 2013

- 3.84 GPA, Interdisciplinary master's degree in international relations, economics, business, and political science
- Sigma Iota Rho Honors Society, Golden Key Honors Society, Phi Kappa Phi Honors Society
- Publication in Sigma Iota Rho Journal of International Relations "Ethnicity, Regime Type, and Civil War" 2013

PRESIDENT OF MIAGE STUDENT ADVISORY COMMITTEE — UNIVERSITY OF UTAH 2012-2013

- President of student body for master's program
- Created business workshops to give business fundamentals to students of the program

BACHELORS INTERNATIONAL RELATIONS — BRIGHAM YOUNG UNIVERSITY 2007-2011

- 3.74 GPA, full academic scholarship 2008-2011
- Upper division courses in international relations, political science, anthropology, economics and French
- Sigma Iota Rho Honors Society, Golden Key Honors Society
- Intermediate level of French conversational
- Advanced grammar in French
- Publication in Claremont-US Undergraduate Research Conference on the European Union 2008 on Serbia

Miscellaneous

TRAINING

- Advanced training in quantitative and qualitative research methods and analysis
- Advanced training in survey and interview format of data collection
- Advanced skills in STATA and SPSS statistical software
- Proficiency in French language